# Dulos of the Come 2.0

## Rules of the Game 2.0 Lawyers of Color

Success is intentional.

22.1% of lawyers that graduated from U.S. law schools in 2008 were of color 19.7% of associates in 2009 were of color 6.1% of partners in 2009 were of color 1.9% of partners in 2009 were women of color 6.6% of Fortune 1000 general counsel in 2009 were of color 2 of the Fortune 500 CEOs were lawyers of color 1 President of the U.S has been a lawyer of color



Although the numbers are sobering, lawyers of color succeed when they apply the *Rules of the Game 2.0*. Innate ability and hard work are not enough – strategy is essential. The *Rules of the Game 2.0* is an interactive one day program designed for lawyers of color in a variety of legal organizations – especially law firms and corporations. This session delivers strategies and tools for career advancement and success.

In today's world, it is more important than ever to master the professional development and career strategy skills that no one ever tells you. This session translates the unwritten rules for professional success and provides participants with their own personalized game plan.

#### Success is intentional.

#### **Session Objectives**

The program will teach participants:

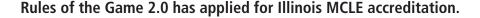
- The importance of the numbers
- The science of business development and client satisfaction
- The power, scope, and utilization of networks
- Effective mentoring relationship-building skills
- The art of self-promotion

## Strategy is essential.

The *Rules of the Game 2.0* provides information about the latest trends and proven strategies for visibility, access, advancement and success within the legal profession.

#### **Session Features**

- Small group facilitated discussions
- Exposure to diverse leaders in the legal profession
- Strategic networking opportunities
- Automatic registration for on-line career strategies forum
- Specialized curriculum integrating the most current trends and research with proven best practices in the legal profession



#### **Who Should Attend**

This program is designed for high potential lawyers, especially in-house counsel and law firm associates of color.

#### **Rules of the Game 2.0 Course Outline**

8:00 AM - 8:45 AM	Registration and Continental Breakfast
8:45 AM - 9:10 AM	Opening Remarks with Guest Speaker
9:10 AM – 10:15 AM	Overview of Rules of the Game (Part I)
10:30 AM – Noon	Small Group Discussion (Rules Part I)
Noon – 1:15 PM	Lunch with Guest Speaker
1:30 PM - 3:00 PM	Overview of the Rules of the Game (Rules Part II)
3:00 PM - 4:30 PM	Small Group Discussion (Rules Part II)
4:30 PM - 5:00 PM	Closing Session
5:00 PM - 6:30 PM	Networking Reception

Co-Sponsors (in formation): Chicago Bar Association, Black Women Lawyers Association, Asian American Bar Association of the Greater Chicago Area, Chinese American Bar Association, Filipino American Bar Association, Korean American Bar Association



#### **Registration**

Register online at http://www.eventbrite.com/event/651513695 .Credit cards are accepted. Invoices can be requested at the registration site. The fee includes program course materials and meals. The fee does not include hotel accommodations and transportation.

#### **Fees**

Register early, space is limited. Advance Registration: \$450 / Registration: \$495 Advance Registration closes 30 days before each session.

#### Cancellation/Refunds

Cancellation for a full refund – up to 3 weeks prior to program. Reservations may be transferred to another individual at no additional charge.

Questions? For more information call 312-498-6375

### **About Jones Diversity Group and Rules of the Game 2.0**

#### **Founder**

Sharon E. Jones is a lawyer by training and has specialized in providing diversity/inclusion strategy consulting to individuals, leaders of law firms, corporations, government and not for profit organizations. Ms. Jones has practiced law for over 20 years, including positions as a federal prosecutor, with major law firms and with Fortune 500 Corporations. She has taught Trial Advocacy, both as an Adjunct Professor at Northwestern Law School and at the National Institute for Trial Advocacy. She has been highly successful as a litigator, strategist, manager, law firm partner, counselor, an educator, career coach, and a problem-solver with regard to extremely complex and sensitive matters. She is the co-founder and past president of Black Women Lawyers of Chicago. She is a board member of Women Employed and the incoming President of the Harvard Law School Alumni Association. She is a graduate of Harvard College and Harvard Law School.

#### **Advisors**

**Sandra Yamate** is the CEO of the Institute for Inclusion in the Legal Profession. Formerly, she spent 10 years as the Director of the American Bar Association Commission on Racial and Ethnic Diversity in the Profession. She was the first Executive Director of the Chicago Committee on Minorities in Large Law Firms. She is a graduate of the University of Illinois and Harvard Law School.

**Paul Williams** is Managing Director and Global Practice Leader - Diversity Search for Major, Lindsey, & Africa. He focuses on conducting in-house searches, particularly general counsel and other senior level positions. Formerly, he was the General Counsel and Corporate Secretary for Cardinal Health, a Fortune 20 company. Mr. Williams also served as general counsel of a computer software company and group counsel for the dairy division of a multinational corporation. He is a member of the board of directors of three public companies having market caps of approximately \$1 billion. Mr. Williams is a graduate of Harvard College and Yale Law School.

Rules of the Game 2.0 is a program developed by Jones Diversity Group.

